BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORN

Application for Registration License		
1 Application of		02/10/22 04:59 PM
Innovative Communicati	on Systems, Inc. A.	A2202003
for Registration as an Inter Telephone Corporation Pu Provisions of Public Utiliti	rsuant to the	
(Insert the full legal name see instruction 1)	of applicant in blank above;	
Street address: 10430 Gulfdale San Antonio Texas 78216		
Telephone: (210) 225-542 E-Mail: jcrowder@ics-com.i	7 Fax No.: (678) 487-8808	
1.A. List all fictitious busin applicant has done business		
None		
2 Applicant is:	A corporation (attach good standing certificate)	Ø
(Check only one; see	A limited partnership (attach good standing certificate)	
instruction 2.)	A limited partnership (attach good standing certificate)	
	A limited liability company (attach good standing	

2 Applicant is:	A corporation (attach good standing certificate)	\checkmark
(Check only one; see	A limited partnership (attach good standing certificate)	
instruction 2.)	A limited partnership (attach good standing certificate)	
	A limited liability company (attach good standing	
	certificate)	
	A general partnership	
	A sole proprietor	
	A trust	
	Other (describe)	
	Attach name, street address, and telephone number of applicant's registered agent for service of process.	
	Attach list of the names, titles, and street addresses of all officers and directors, general partners, trustees, members, or other persons authorized to conduct the business of applicant at a similar level.	
	Attach resumes listing all employment for each officer and	!

	director.			
	Attach list of all affiliated entities (see instruction 2)			
3 Legal domicile	California			
of applicant is:	Other (identify): Texas			
(Check only one; see instru				
4 Applicant will	Switchless reseller			
operate as:	Facilities-based carrier			
(Check only one; see instru				
5 Applicant will	Statewide	Ø		
provide service:	In specific portions only (attach description and map)			
(Check only one; see instru	ction 5.)			
6 Applicant <u>expects to</u> begin offering service in	Applicant will provide services to new customers in California upon approval from the Commission.			
California on:		(date)		
7 Applicant will	True			
provide: voice and data	Not true			
telecommunications only (Check only one; see instruction 6.)			
9 Naith an amplicant	True			
8 Neither applicant, any of its affiliates,	Not true			
officers, directors,	Not true			
partners, agents, or owners	(directly or indirectly) of more than 10% of applicant, or			
	ment capacity for applicant: (a) held one of these positions			
ž *	or bankruptcy; (b) been personally found liable, or held one of			
_	pany that has been found liable, for fraud, dishonesty, failure			
	ations to consumers or others; (c) been convicted of a felony; dge) the subject of a criminal referral by judge or public			
	nunications license or operating authority denied, suspended,			
	urisdiction; (f) personally entered into a settlement, or held			
	a company that has entered into settlement of criminal or civil			
_	of sections 17000 et seq., 17200 et seq., or 17500 et seq. of			
	Professions Code, or of any other statute, regulation, or			
•	and, dishonesty, failure to disclose, or misrepresentations to			
consumers or others; (g) been found to have violated any statute, law, or rule pertaining to public utilities or other regulated industries; or (h) entered into any settlement				
*	luntary payments or agreed to any other type of monetary			
_	any action by any regulatory body, agency, or attorney			
general. (Check only one;	see instruction 2.)			
If	:i			
If your answer to this question is anything other than an unqualified 'True', please attach documentation and describe any such bankruptcies, findings, judgments, convictions,				
referrals, denials, suspensions, revocations, limitations, settlements, voluntary payments				

or any other type of monetar	ry forfeitures.	
9 To the best of applicant's knowledge, Not true neither applicant, any affiliate, officer, director, partner, nor owner of more than 10% of applicant, or any person acting in such capacity whether or not formally appointed, is being or has been investigated by the Federal Communications Commission or any law enforcement or regulatory agency for failure to comply with any law, rule or order. (Check only one; see instruction 2.) If your answer to this question is anything other than an unqualified 'True,' please attach documentation and describe all such investigations, whether pending, settled voluntarily		Ø □
or resolved in another manner. 10 Applicant will obtain a continuous bond, issued by a corporate surety company authorized to transact surety business in California, in the amount of \$25,000 that will be in effect during all periods of operation, and lists the California Public Utilities Commission as the obligee. Applicant will submit an Information-Only advice letter to the Director of the Communications Division containing a copy of the Applicant's executed bond within five business days after the effective date of the issuance of a registration license. (Check only one; see instruction 8.)		Ø D
11 Applicant has a minimum of (a) \$25,000 Not true True (attach documentation) Not true the case of a switchless reseller OR (b) \$100,000 in the case of a facilities based applicant, in each case reasonably liquid and available to meet the firm's first-year expenses, including deposits required by local exchange carriers or interexchange carriers or (c) has profitable interstate operations to generate the required cash flow. (Check only one; see instruction 9.)		
12 Applicant has the required expertise to operate as an interexchange	True Not true carrier of the type indicated in the application.	
13 Applicant is eligible for an exemption from tariffing requirements as set exemption. (Check only one	True Not true out in Commission Decision 98-08-031 and seeks such an e: see instruction 10.)	

I hereby declare under penalty of perjury under the laws of the State of California that the forgoing information, and all attachments are true, correct, and complete to the best of my knowledge and belief after due inquiry, and that I am authorized to make this application on behalf of the applicant named above.

Signed:

Name Title Daniel Simons President/CEO

Dated

12/14/2021

Street 10430 Gulfdale,

Address San Antonio Texas 78216

Telephone 210.225.5427

Fax

687-487-8808

E-mail

jcrowder@ics-com.net

Principal Place of Business (if different from address on page 1).

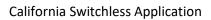
Street Address

City

State

Zip

Phone No.



Innovative Communication Systems, Inc. – FEIN #74-2201057

Attachment #1 – SOS Results



I, SHIRLEY N. WEBER, Ph.D., Secretary of State of the State of California, hereby certify:

Entity Name:

INNOVATIVE COMMUNICATION SYSTEMS, INC.

File Number:

C4689308

Registration Date:

01/20/2021

Entity Type:

FOREIGN STOCK CORPORATION

Jurisdiction:

TEXAS

Status:

ACTIVE (GOOD STANDING)

As of November 9, 2021 (Certification Date), the entity is qualified to transact intrastate business in California.

This certificate relates to the status of the entity on the Secretary of State's records as of the Certification Date and does not reflect documents that are pending review or other events that may affect status.

No information is available from this office regarding the financial condition, status of licenses, if any, business activities or practices of the entity.



IN WITNESS WHEREOF, I execute this certificate and affix the Great Seal of the State of California this day of November 10, 2021.

SHIRLEY N. WEBER, Ph.D. Secretary of State

Certificate Verification Number: Y89BNLR

To verify the issuance of this Certificate, use the Certificate Verification Number above with the Secretary of State Certification Verification Search available at bebizfile.sos.ca.gov/certification/index.

Attachment #2 – Foreign Agent Contact

Cogency Global 1325 J Street -Ste. 1550 Sacramento, CA 95814 866-621-3524 STATREP@COGENCYGLOBAL.COM

California Switchless Application	Innovative Communication Systems, Inc. – FEIN #74-2201057
Attac	hment #2 – Cont Affiliated Entities List
The Company has no affiliated entities	S.

Attachment #3 – Officer Contacts

Jason Simons, Partner 811 Town and Country Blvd #424 Houston, TX 77024 210-225-5427

Daniel Simons, Partner 219 Lilac Ln San Antonio, TX 78209 210-225-5427



Attachment #4 – Partner Resumes

JASON SIMONS

6210 Rothway, Suite 190 Houston, Texas 77040

EXECUTIVE PROFILE

Vice President

Highly skilled executive with over 17 years of hands-on experience in the fields of voice, video and IT fields. Has owned, operated, and managed a multi-million dollar organization that has grown over 300% during the last 3 years. Strong technical background and business management education, with a proven track record for understanding the technical aspects of a project along with understanding the impact it will have to the business.

CORE COMPETENCIES

- Sales Process Development
- Operations Management
- Cause-Effect Problem Solving

Profit Growth & Client Relations Strategy

Phone: (281) 807-2716

Email: jasons@ics-com.net

- Sales Training & Development
- Strategic Marketing Implementation

PROFESSIONAL HISTORY

ICS, Inc. | Houston, Texas | 1997 - Present

Primary driving force behind the expansion and operational success of ICS's Houston location. Reengineered product sales processes, redesigned regional business development efforts, and increased ICS sales talent pool through strategic acquisitions from manufacturing partners. Key competent in expanding technology-based product line sold throughout organization.

VICE PRESIDENT (2005 - Present)

Notable Accomplishments:

- Increased branch sales from 1.2 million to 4.4 million.
- Management role expanded to cover the Rio Grande Valley region and Houston, TX.
- Assisted in major change of product line from Tadiran America to Mitel Networks.

BRANCH MANAGER (2000 - 2005)

Notable Accomplishments:

- Managed sales and operations for Houston location.
- Moved offices to larger facilities and grew staff from 3 to 15 people.

OPERATIONS MANAGER (1997 - 2000)

Notable Accomplishments:

Managed operations for the Houston branch including implementation, installation and training.

EDUCATION 1993 – 1997

BACHELOR OF BUSINESS ADMINISTRATION **Texas A&M**, College Station, Texas

Daniel SIMONS

10430 Gulfdale Drive San Antonio, Texas 78216

EXECUTIVE PROFILE

President

Innovative and results driven leader with over 24 years of hands-on experience in the voice, video, and IT fields. Has owned, operated, and managed a multi-million dollar organization that has grown over 300% during the last 3 years. Strong technical background and business management education, with a proven track record for delivering exceptional results in highly competitive markets that demand continuous improvement.

CORE COMPETENCIES

- Strategic Financial Planning / Development
- Operations / Performance Management
- Asset Liability Oversight

Visionary Focus for New Products / Services

Phone: (210) 581-9020

Email: daniel.simons@ics-com.net

- Leadership Development
- Public Relations Management

PROFESSIONAL HISTORY

ICS, Inc. | San Antonio, Texas | 1997 - Present

Cornerstone in the development of corporate vision, strategic alliances, and product diversification. Planned and executed multiple business transformations, establishing new direction for operational accountability, manufacturer partnerships, organizational design, sales/marketing productivity, fiscal responsibility, and administrative efficiency. Personally leads company-wide weekly sales meetings, educating management on new products and services, verifying quota accountability with sales force, and streamlining monthly pipeline projections. Key contributor in enabling expansion and profitability of all ICS regional offices.

President ICS (2008 - Present)

Notable Accomplishments:

- Managed the acquisition of ICS and move of corporate headquarters to San Antonio, Texas
- Consolidated Multiple Branch Functions into a Single Support Group at corporate headquarters
- Developed strategy to migrate traditional Capital Sale business to a Monthly Recurring Revenue Model
- Broadened ICS product offering from single to multiple synergistic products.
- Initiated & managed key business relationships with manufacturers and financial institutions that enabled revenue growth from 6.4 to 9.6 million.
- Developed ICS Financing / Leasing Business Revenue growth of 0 to 2 million dollars in 3 years

SAN ANTONIO BRANCH MANAGER (2003 - 2008)

Notable Accomplishments:

- Increased branch sales from 0 to 2.45 million per year.
- Management role expanded to cover the Austin, Texas market in addition to San Antonio

AUSTIN BRANCH MANAGER (2000 - 2003)

Notable Accomplishments:

- Managed sales and operations for ICS's Austin location.
- Managed revenue growth from 2 3.2 Million

OUTSIDE SALES (1995 - 2000)

Notable Accomplishments:

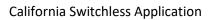
Awarded #1 Nationwide Sales Representative for Toshiba Products

EDUCATION

1993 - 1997

BACHELOR OF BUSINESS ADMINISTRATION – Small Business Management

Texas A&M, College Station, Texas



Innovative Communication Systems, Inc. – FEIN #74-2201057

Attachment #5 – Financials (Filed Under Seal)



CLA (CliftonLarsonAllen LLP) 3575 Piedmont Road, Northeast Building 15, Suite 1550 Atlanta, GA 30305 404-262-3300 | fax 404-262-3271 CLAconnect.com

Re: Innovative Communication Systems, Inc. - FEIN #74-2201057

FINANCIALS - FILED UNDERSEAL - REDACTED

Form of Application for Registration

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Application of Innovative)
Communications, Inc.)
for Switchless Reseller Authority)
relating to VoIP activities)
)
)

"CONFIDENTIAL TREATMENT – FILED UNDER SEAL".

I. INTRODUCTION

Request regarding Attachment "5" within the application, regarding financial statements, as such contains confidential and proprietary information, and Applicant hereby respectfully requests confidential treatment of such information. A copy of the financial statements is being filed here within under seal in a separate sealed envelope marked "CONFIDENTIAL – FILED UNDER SEAL".

Dated: 12/29/2021

Kitty Whitt
POA – Attorney-In-Fact
Atlanta Telecom Division
Direct 678-212-1030 |
Main 833-447-2829 |
Fax 866-611-5443
CLA (CliftonLarsonAllen LLP) | 3575
Piedmont Road, Northeast, Suite 1550,
Atlanta, GA 30305
kitty.whitt@claconnect.com |
CLAconnect.com